

food

ssoe^e. making clients successful.



Why SSOE? The SSOE Experience is the combination of our Value Promise and Great Client Service that results in trusted relationships.

To consistently exceed clients' expectations is a common goal in our industry. So, how is our promise of outstanding performance any different from others? We have proof. Greater than 98% of clients we surveyed would recommend SSOE to a colleague. And more than 150 of our clients have been with us for at least 20 years. These endorsements are a result of our Great Client Service—our corporate-wide commitment to understand and exceed your expectations and deliver unexpected benefits.

For decades, we've found ways to deliver greater value to clients. You can count on us to deliver high quality projects, on schedule, with fewer problems, and for lower total cost to save you time, trouble, and money. Through this Value Promise SSOE returned 105% of our fee to clients in the form of project savings over the last 5 years.

Food Industry Leadership

- Proof of our Value Promise: since we started tracking our savings, we've documented more than \$242 million in savings to food clients.
- Many of our higher-level staff have more than 20 years experience in turning challenging client goals into successful projects.
- We understand that to stay competitive, you need highly efficient production capabilities while continuing to develop new and preferred products. We factor in production schedules, food safety, capital dollars, expenses, and the value of equipment when planning and executing a project.
- Our experience includes both new construction and existing plants where part of the challenge is to control the negative impact on plant production, including safety issues, particularly during installation.
- We understand your performance criteria and determine how best to achieve them. You don't have to accept the performance that the equipment delivers—you get the equipment that delivers the performance you want. SSOE is independent of any equipment supplier. We recommend the best equipment for your needs without bias.

SSOE Facts

- SSOE was founded in 1948 and currently has more than 20 locations worldwide.
- We are a global project delivery firm for architecture, engineering, and construction management, with projects in 40 countries.
- SSOE offers program management services from design through construction, to commissioning and start-up, for seamless project delivery.
- SSOE's focus is using the appropriate project delivery method for your goals, including Virtual Design and Construction (VDC), which brings our clients better and faster results through more integrated teams and advanced technologies. Even when a more traditional delivery model is used, you'll see significant benefits from the collaboration strategies and technological capabilities our leadership in VDC necessitates.



Technical Specialties

- Batching
- Bulk material handling
- cGMP
- Clean-in-place (CIP) systems
- Commissioning and start-up
- Construction management
- Cooking, coating, and drying
- Custom machine design
- Electrical and control systems
- Facility design
- Filling
- Liquid processing
- Packaging
- Process automation, PLC, and HMI programming
- Project management
- Refrigeration
- Sanitary, process, and utility design
- Systems integration, control system upgrades
- Tax exemption and abatement

Representative Clients

- Abbott Nutrition
- ConAgra Foods
- Heinz
- The Hershey Company
- lams
- The J.M. Smucker Company
- Kellogg's
- Nestlé
- Ralston Foods

Project Types

- Feasibility studies
- Line extensions
- Line reconfigurations
- Maintenance engineering
- New product launches
- New facilities
- Plant consolidations
- Productivity enhancement

Product Experience

- Candy
- Canning
- Cereal
- Condiments
- Dairy
- Dessert mixes
- Fats and oils
- Frozen foods
- Ice cream toppings
- Infant formula
- Meat
- Pasta
- Pet food
- Popcorn
- Snack foods
- Soup
- Tomato-based products
- Vegetable processing

Locations

Albany, NY Alliance, OH Atlanta, GA Birmingham, AL Chandler, AZ Chengdu, China Cincinnati, OH Columbus, OH Hamburg, Germany Huntsville, AL Kalamazoo, MI León, Mexico Lima, OH Midland, MI Monterrey, Mexico Mumbai, India Nashville, TN Omaha, NE Penang, Malaysia Portland, OR Raleigh-Durham, NC Riverside, CA St. Paul, MN Santa Clara, CA Shanghai, China Shenzhen, China Toledo, OH Troy, MI Washington, DC

Markets

Energy
Life Sciences
Manufacturing / Process
Telecommunications

Services

Architecture
Construction management
Data / Fire / Security
Energy consulting
Engineering
Master planning
Procurement
Project / Program management
Site selection
Tool install
Virtual Design and Construction

Rankings

Engineering News-Record (ENR)

- Top 10 Food and Beverage Design Firm for the past decade
- Top 10 Manufacturing Design Firm for the past 6 years
- Top 25 Industrial Process Design Firm for the past decade

ENR Global Sourcebook

• Top 35 International Manufacturing Design Firm for the past 5 years

Building Design + Construction (BD+C)

- Top 10 Engineering / Architecture Firm for the past 5 years
- Top 10 Industrial Engineering Firm for the past 5 years
- Top 15 BIM Engineering Firm for the past 6 years

Named "Best AEC Firm to Work For" (Building Design + Construction)

Named "Great Workplace" for the past 2 years (Great Place to Work®)

