



government

⌘ ssoe<sup>®</sup>. making clients successful.



**Why SSOE?** The SSOE Experience is the combination of our Value Promise and Great Client Service that results in trusted relationships.

How does our promise of outstanding performance differ from others in our industry? We have proof. Greater than 97% of clients we surveyed would recommend SSOE Group to a colleague. And more than 125 of our clients have been with us for at least 20 years. These endorsements are a result of our Great Client Service—our corporate-wide commitment to deliver unexpected benefits.

You can count on us to deliver high quality projects, on schedule, with fewer problems, and for lower total cost to save you time, trouble, and money. Through this Value Promise our clients have consistently seen over 40% of our fee returned to them in project savings.

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## **Advantages of our Governmental Services**

- We are experts at helping government agencies meet or exceed existing mandates and regulatory guidance. SSOE has evaluated energy reduction strategies for clients using building and site analyses, energy models and audits, life cycle analysis, and LEED® criteria. Over the past five years, SSOE has developed and executed integrated energy management plans for eight EPA locations across the country that include both facility utilization of energy and condition assessments.
  - We have worked with more than 40 fuels and developed energy savings solutions that are projected to save multiple government facilities hundreds of thousands of dollars a year each in energy costs.
  - One way we deliver the highest value services is through the use of technology. We aggressively advance the implementation of building element characteristics, including cost, schedule, and energy analysis in our utilization of BIM. We are able to design in any of five platforms, including Bentley® and Auto Desk®, eliminating potential conversion time and cost.
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## SSOE Facts

- International EPCM firm with projects in 30 countries.
- Over two-thirds of our project managers have earned the Project Management Institute's prestigious designation of Certified Project Management Professionals (PMP). Our goal is to have 100% of our project managers certified.
- SSOE offers program management services from design through construction, to commissioning and start-up, for seamless project delivery.
- Our energy consulting services offer a holistic approach to meeting your renewable energy, conservation, and sustainable design goals. We have more than \$1 billion in projects that have been LEED certified.
- Founded in 1948.



## Representative Clients

- Army Air Force Exchange Service
- Department of the Air Force
- Department of the Army
- Department of Defense
- Department of Energy
- Department of Justice
- Department of the Navy
- Environmental Protection Agency
- General Services Administration
- National Aeronautics and Space Administration
- National Guard Bureau
- National Institute of Health
- National Institute of Standards and Technology
- United States Postal Service
- Veterans Administration

## Project Types

- Healthcare facilities for veterans and military personnel
- Industrial facilities that support the maintenance, operations and logistics of military units
- Power and energy solutions that are sustainable and renewable
- Science, technology and research laboratories

## Active Contracts

- AAFES – MATOC
- EPA IDIQ
- GSA Schedule Contract – Energy Management, Water Conservation, Support Services
- NIH IDIQ
- NIST
- USACE, Anniston, AL (design partner)
- USACE, Arnold AFB, TN (design partner)
- USPS MATOC (design partner)
- VA IDIQ

## NAICS

- Architects – 541310
- Engineers – 541330
- Building Inspection Services – 541350
- Commercial & Institutional Building Types – 236220
- Industrial Buildings Construction – 236210
- Interior Design Services – 541410
- Industrial Design Services – 541420
- Drafting Services – 541340

## Locations

Alliance, OH  
Beijing, China  
Birmingham, AL  
Cedar Rapids, IA  
Chicago, IL  
Cincinnati, OH  
Columbus, OH  
Huntsville, AL  
Irvine, CA  
Kalamazoo, MI  
Lima, OH  
Midland, MI  
Mumbai, India  
Nashville, TN  
Omaha, NE  
Phoenix, AZ  
Raleigh-Durham, NC  
St. Paul, MN  
Sao Paulo, Brazil  
Seattle, WA  
Shanghai, China  
Tianjin, China  
Toledo, OH  
Toronto, Canada  
Troy, MI  
Washington, DC

## Markets

Government  
Life Sciences  
Manufacturing / Process  
Power  
Telecommunications

## Services

Architecture  
Construction management  
Data / Fire / Security  
Energy consulting  
Engineering  
Master planning  
Procurement  
Program / Project management  
Site selection

## Rankings

*Engineering News Record, 2011*

- 1st Green Industrial and Manufacturing Design Firm
- 6th Chemical Plant Design Firm
- 8th Industrial Process Design Firm
- 10th Solar Generation Design Firm
- 11th Manufacturing Design Firm

Named one of the fastest growing private companies in the U.S.  
*(Inc. Magazine, 2011)*



[www.ssoe.com/government](http://www.ssoe.com/government)

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