



higher education

ssoe®. making clients successful.



**Why SSOE?** The SSOE Experience is the combination of our Value Promise and Great Client Service that results in trusted relationships.

To consistently exceed clients' expectations is a common goal in our industry. So, how is our promise of outstanding performance any different from others? We have proof. Greater than 98% of clients we surveyed would recommend SSOE Group to a colleague. And more than 150 of our clients have been with us for at least 20 years. These endorsements are a result of our Great Client Service—our corporate-wide commitment to understand and exceed your expectations and deliver unexpected benefits.

For decades, we've found ways to deliver greater value to clients. You can count on us to deliver high quality projects, on schedule, with fewer problems, and for lower total cost to save you time, trouble, and money. Through this Value Promise SSOE returned 105% of our fee to clients in the form of project savings over the last 5 years.

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**“Since 1990, SSOE and their professionals have provided design and construction administration services for our campuses, both in renovations and new projects of various sizes. In all cases these services were completed on time and on budget with effective and ongoing communications and teamwork.**

**SSOE team were efficient and knowledgeable, brought forward the latest trends and designs to address our wishes and requirements. At every opportunity, SSOE team was available for questions and eager to meet with our administration, staff and end-users, keeping everyone involved in the decision making and design process. During the construction phase, SSOE team members were true advocates for College; they were on site on regular basis, and worked closely with contractors and administration to assure a successful project.”**

Michael S. McDonald, Executive Director, Operations  
Owens Community College

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## Advantages of our Higher Education Expertise

- As our award-winning designs and national recognition confirm, our design team has the skills to provide you with affordable, sustainable, flexible, and inspiring facilities.
  - We offer a unique range of specialty services in-house: data / fire / security, commissioning, alternative / renewable energy, industrial technology, and infrastructure upgrades to address your specific needs and goals. Having this expertise in-house assures that these services will be integrated appropriately through a single point of responsibility.
  - Our master planning and design solution process ensures effective integration into existing campus environments.
  - An essential component of our Great Client Service is being accessible—listening to your goals and expectations, serving as your advocate, and being responsive. This is the basis for what we hope will be a long-term relationship.
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## Representative Clients

- Alabama State University
  - Auburn University
  - Bowling Green State University
  - Clarion University
  - Clemson University
  - Colorado State University
  - Concordia College
  - Cuyahoga Community College
  - Eastern Michigan University
  - Florida Southern College
  - Franklin Pierce College
  - Indiana University
  - Ithaca College
  - Kettering University
  - Louisiana State University
  - Lourdes University
  - Michigan State University
  - Mott Community College
  - Oklahoma State University
  - Oakland University
  - Owens Community College
  - Purdue University
  - Texas Christian University
  - Troy University
  - The University of Alabama
  - The University of Alabama at Birmingham
  - University of Michigan
  - University of Michigan–Dearborn
  - University of Michigan–Flint
  - University of Connecticut
  - University of Florida
  - University of Mississippi
  - University of Missouri
  - University of North Carolina
  - University of South Alabama
  - University of South Carolina
  - University of Toledo
  - Wayne State University
  - Xavier University
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**“SSOE’s team is knowledgeable and brings the latest trends and design solutions to address our needs. They can offer all design needs including technology and security from one office, which makes our management, communications and process less strenuous. We can always count on SSOE to protect our interests during construction, and managing to keep the change orders to minimum.”**

Kathryn J. Soards  
Chief Fiscal and Administrative Officer  
Northwest State Community College

## Locations

Albany, NY  
Alliance, OH  
Atlanta, GA  
Birmingham, AL  
Chandler, AZ  
Chengdu, China  
Cincinnati, OH  
Columbus, OH  
Hamburg, Germany  
Huntsville, AL  
Kalamazoo, MI  
León, Mexico  
Lima, OH  
Midland, MI  
Monterrey, Mexico  
Mumbai, India  
Nashville, TN  
Omaha, NE  
Penang, Malaysia  
Portland, OR  
Raleigh-Durham, NC  
Riverside, CA  
St. Paul, MN  
Santa Clara, CA  
Shanghai, China  
Shenzhen, China  
Toledo, OH  
Troy, MI  
Washington, DC

## Markets

Energy  
Life Sciences  
Manufacturing / Process  
Telecommunications

## Services

Architecture  
Construction management  
Data / Fire / Security  
Energy consulting  
Engineering  
Master planning  
Procurement  
Project / Program management  
Site selection  
Tool install  
Virtual Design and Construction

## Rankings

*Engineering News-Record (ENR)*

- Top 100 Green Design Firm for the past 9 years

*Building Design + Construction (BD+C)*

- Top 10 Engineering / Architecture Firm for the past 5 years
- Top 15 BIM Engineering Firm for the past 6 years

Named "Best AEC Firm to Work For"  
*(Building Design + Construction)*

Named a "Great Workplace"  
*(Great Place to Work®)*

## SSOE Facts

- SSOE was founded in 1948 and currently has more than 20 locations.
- We are a global project delivery firm for architecture, engineering, and construction management, with projects in 40 countries.
- SSOE offers program management services from design through construction, to commissioning and start-up, for seamless project delivery.
- SSOE's focus is using the appropriate project delivery method for your goals, including Virtual Design and Construction (VDC), which brings our clients better and faster results through more integrated teams and advanced technologies. Even when a more traditional delivery model is used, you'll see significant benefits from the collaboration strategies and technological capabilities our leadership in VDC necessitates.



[www.ssoe.com/education](http://www.ssoe.com/education)



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