



site selection through start-up

⌘ ssoe[®]. making clients successful.



Why SSOE? The SSOE Experience is the combination of our Value Promise and Great Client Service that results in trusted relationships.

To consistently exceed clients' expectations is a common goal in our industry. So, how is our promise of outstanding performance any different from others? We have proof. Greater than 97% of clients we surveyed would recommend SSOE Group to a colleague. And more than 125 of our clients have been with us for at least 20 years. These endorsements are a result of our Great Client Service—our corporate-wide commitment to understand and exceed your expectations and deliver unexpected benefits.

For decades, we've found ways to deliver greater value to clients. You can count on us to deliver high quality projects, on schedule, with fewer problems, and for lower total cost to save you time, trouble, and money. Through this Value Promise our clients have consistently seen over 40% of our fee returned to them in project savings.

Project Inquiry

Determine search criteria
Work with client team to reach consensus on key project objectives and criteria
Develop a client-specific site selection checklist

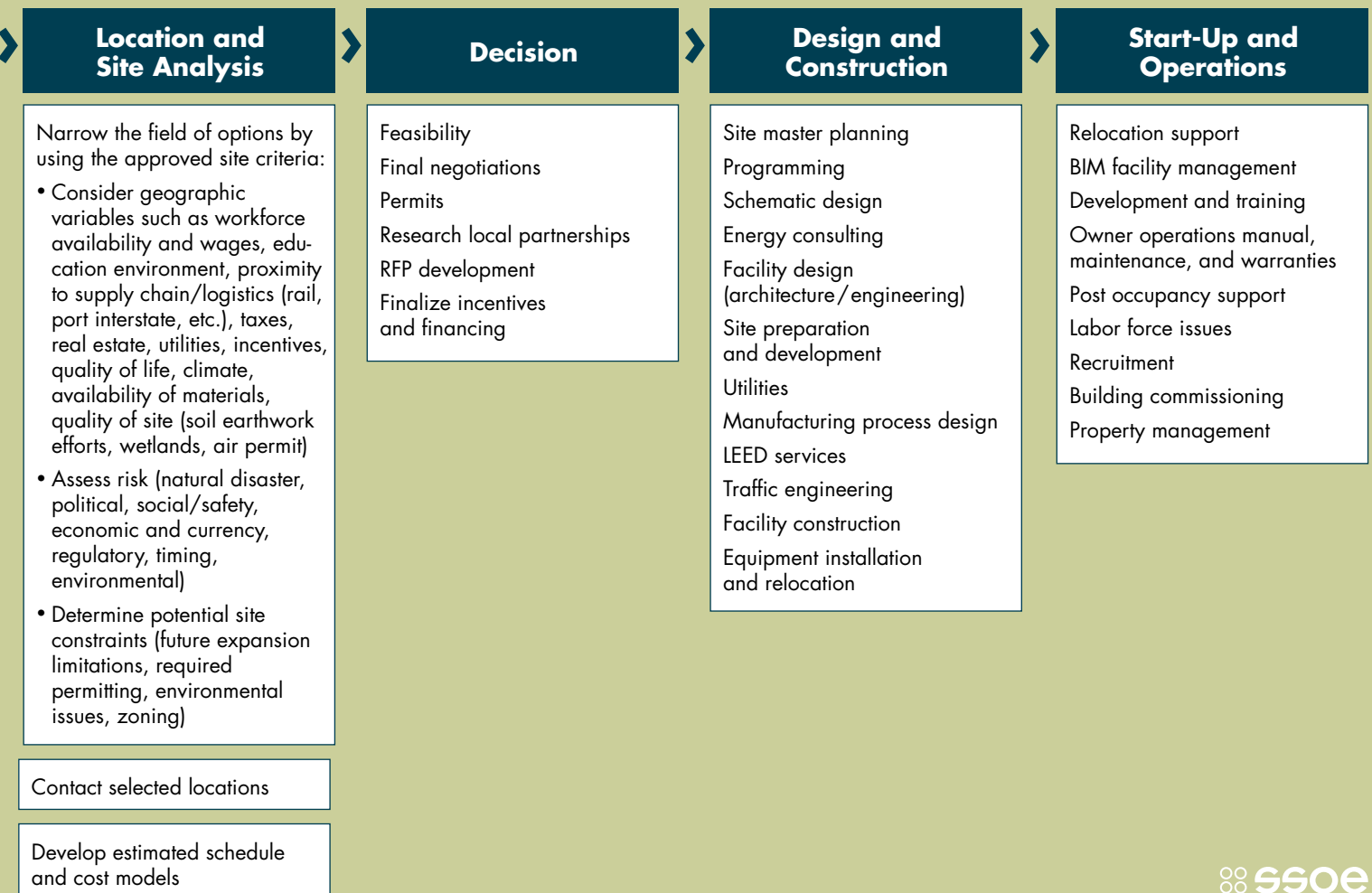
Understand driving force
Do you have a firm completion date driven by market demand or an expiring lease, or is cost more of a determining factor?

Establish a project timeline and milestones



Advantages

- We look at site selection from the vantage point of complete project development. As an EPCM firm that has developed projects for many types of markets, we understand the characteristics that make a site suitable to your specific building type. We consider factors that other site selection firms may not—factors that can reduce your time, cost, and risk.
- Obtaining fully integrated services allows you to complete a project with a single team working together to achieve project goals from beginning to end. This avoids the delays, cost, and miscommunications that can occur during the multiple hand-offs in others' approach. Our team has multiple offices across the globe and has worked in even more locations. We use this knowledge of local construction procedures, materials costs, and the permitting climate to build realistic project schedules and budgets. This knowledge expedites and optimizes the design, construction, and start-up of the facility as well.
- We've designed and built multiple types of facilities and processes which give us accurate, firsthand understanding of specific site requirements for a wide range of facilities.
- Our site selection recommendations are unbiased and are not influenced by commissions or affiliations to specific geographic regions.
- We maintain strict confidentiality throughout the site selection process, beginning with the development of the selection criteria in collaboration with you.



Locations

Alliance, OH
Beijing, China
Birmingham, AL
Cedar Rapids, IA
Chicago, IL
Cincinnati, OH
Columbus, OH
Huntsville, AL
Irvine, CA
Kalamazoo, MI
Lima, OH
Midland, MI
Mumbai, India
Nashville, TN
Omaha, NE
Phoenix, AZ
Raleigh-Durham, NC
St. Paul, MN
Sao Paulo, Brazil
Seattle, WA
Shanghai, China
Tianjin, China
Toledo, OH
Toronto, Canada
Troy, MI
Washington, DC

Markets

Government
Life Sciences
Manufacturing / Process
Power
Telecommunications

Services

Architecture
Construction management
Data / Fire / Security
Energy consulting
Engineering
Master planning
Procurement
Program / Project management
Site selection

Rankings

Engineering News Record, 2011

- 1st Green Industrial and Manufacturing Design Firm
- 6th Chemical Plant Design Firm
- 8th Industrial Process Design Firm
- 10th Solar Generation Design Firm
- 11th Manufacturing Design Firm

Named one of the fastest growing private companies in the U.S. (*Inc. Magazine, 2011*)

SSOE Facts

- International EPCM firm with projects in more than 30 countries.
- More than two-thirds of our project managers have earned the Project Management Institute's prestigious designation of Certified Project Management Professionals (PMP). Our goal is to have 100% of our project managers certified.
- SSOE offers program management services from design through construction, to commissioning and start-up, for seamless project delivery.
- Our energy consulting services offer a holistic approach to meeting your renewable energy, conservation, and sustainable design goals. We have more than \$1 billion in projects that have been LEED® certified.
- Founded in 1948.



www.ssoe.com/sitepros



© SSOE Group, 2012

The USGBC logo is a trademark owned by the U.S. Green Building Council and is used by permission.